

**THOMAS  
MILLER**

# Leading the way

International market leading insurance services



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## Who we are

At Thomas Miller, we lead the way in defining excellence across insurance, professional and investment services.

Thomas Miller is an international provider of market leading insurance services. Most of the businesses we own or manage are acknowledged leaders in their chosen markets.

Thomas Miller's origins are in the provision of management services to mutual organisations. Particularly in the international transport and professional indemnity sectors, where today we manage a large percentage of the foremost insurance mutuals.

Increasingly we apply our knowledge and expertise to the development of specialist insurance services businesses.

### Principal activities include:

- Management services for transport and professional indemnity insurance mutuals
- Managing general agency
- Professional services including technical services, legal services, captive and claims management
- Investment management for institutions



# \$505m

The UK P&I Club has  
free reserves of \$505m.

# \$700m

Managed transport business annual premium income exceeds \$700m

## Heritage

Thomas Miller is one of the world's largest providers of insurance to the transport industry.

### Setting standards

Since we started trading in 1885, we have maintained a single-minded focus on service excellence. By setting the standards that others follow, we continue to identify opportunities, deliver growth and define success.

Having begun in the transport sector, we have continually sharpened and deepened our core skills across underwriting, claims handling, loss prevention, legal advice and investment management. Thomas Miller provides a comprehensive range of management

services to mutual insurers, as well as developing a portfolio of specialist insurance services businesses.

We thrive on complex challenges. Building exceptionally strong relationships that can be relied upon in the not-so-good as well as the good times. Paying attention to detail, whilst always seeing beyond the horizon to benefit from the bigger picture. These are the characteristics that enable us to set defining standards.

## Vision, Values & Strategy

Our vision is to be recognised internationally as a market leading insurance services Group.

### Values

**Service Excellence** – Thomas Miller believes that service excellence is paramount in all that we do. We strive to deliver internationally consistent service and never compromise on excellence.

**Supportive** – Making the complex simple and creating clarity in what we do, is an essential way that we demonstrate our value to Members and customers.

**Inventive** – Thomas Miller continually seek new and better ways. Being inventive is a quality that we admire in all that we do. Being resourceful, thinking laterally and questioning the status quo are attributes that position us at the forefront of what we do.

**Integrity** – Thomas Miller always does the right thing. It is an incontestable and absolute quality that creates trust among all our stakeholders and amongst ourselves.

### Our Strategy

At Thomas Miller, we are bringing our unique heritage, deep experience and specialist expertise to new opportunities in insurance, professional and investment services, whilst strengthening our existing businesses.



**80%** TT Club insures 80%  
of the world's containers  
and 46 of the top 100 ports.



## UK P&I CLUB

**ukpandi.com**  
One of the world's leading mutual insurers of third party liabilities for ocean-going merchant ships.

## ITIC SPECIALIST PROFESSIONAL INDEMNITY INSURANCE

**itic-insure.com**  
The world's leading professional indemnity insurer of service providers in the transport and energy industries.

## THOMAS MILLER SPECIALTY

**thomasmillerspecialty.com**  
Provides leading global insurance and related risk management services across a number of sectors including marine, offshore and general aviation.

## UKDC UK DEFENCE CLUB

**ukdefence.com**  
The leading provider of FD&D (legal costs) insurance to the maritime industry.

## BAR MUTUAL

**barmutual.co.uk**  
Provides professional indemnity insurance to all self-employed barristers in England & Wales.

## THOMAS MILLER CLAIMS MANAGEMENT

**thomasmillerclaims.com**  
Professional claims handling of uninsured or below-deductible claims through to complete claims outsourcing.

## TT CLUB

**ttclub.com**  
The leading provider of insurance and risk management services to the transport and logistics industry.

## PAMIA™

**pamia.co.uk**  
Provides professional indemnity insurance to over 95% of UK and Irish patent and trade mark attorneys in private practice.

## THOMAS MILLER LAW

**tmlawltd.com**  
A fresh alternative to large, traditional firms in the marine legal sector, offering the full range of English marine law services.

## UK WAR RISKS

**ukwarrisks.com**  
The largest British war risks club, insuring a UK and international membership.

## OPDU

**opdu.com**  
Market leading insurance, claims and risk management services for trustees and sponsoring employers of pension schemes with scheme assets in trust of approximately £116 billion.

## THOMAS MILLER CAPTIVE MANAGEMENT

**thomasmiller.com**  
A leading independent provider of captive insurance management services.

## HELLENIC WAR RISKS

**hellenicwarrisks.com**  
The war risks insurer for 70% of all Greek-owned ships.

## BLP INSURANCE

**blpinsurance.com**  
Specialists in construction defects insurance covering commercial, residential and mixed-use developments internationally. Experts in durability design assessments for offsite manufacture and life cycle cost calculations.

## THOMAS MILLER LEGAL

**thomasmillerlegal.com**  
Provides due diligence and claims management services to commercial ATE insurers and litigation funders.

## Brookes Bell

**brookesbell.com**  
International marine technical, scientific and surveying consultancy to the marine and energy sectors, providing multi-disciplinary services, including expert witness and litigation support.

## THOMAS MILLER INVESTMENT

**tminvestment.com**  
Thomas Miller Investment is a leading investment manager for institutional clients.

## Size & Scale

Thomas Miller is a specialist provider of international insurance, professional and investment services.

### The scale of our success

We pride ourselves on our perennial provision of the right solution for each and every client. We attribute our

sustained success to the Thomas Miller way: service excellence delivered in a supportive and inventive manner, always with integrity.

As of May 2019

### Highlights

# \$505m

The UK P&I Club holds free reserves of \$505m.

# 2,800

ITIC has over 2,800 Members in more than 110 countries.

# 80%

The TT Club insures 80% of the world's containers and 46 of the top 100 ports.

# £2.6bn

Thomas Miller Investment has £2.6bn funds under management.

# 3,800

The UK Defence Club is the largest Defence Club in the world insuring over 3,800 ships.

# 70%

The Hellenic War Risks Club insures 70% of all Greek owned ships.

## Expertise & Knowledge

For us, the ultimate in excellence is standard practice. But we never settle for standard. Rather, we set standards. It's in our DNA.

### Definitive

To define the standards of success within the sectors we operate, we consistently strive to over-deliver.

From financially secure foundations with regulatory-friendly processes, we build the most solid, the most sustainable and the most rewarding stakeholder value. If we're not setting the standards, we're not doing our job.



# 18/1

18 locations. 1 global guarantee. Wherever you are in the world, we will be there to ensure your best interests are secured.

#### International reach

Based in the UK, our reach extends across Europe to the Americas, Asia and Australia. From London to Singapore to Hong Kong to Shanghai to Sydney to San Francisco to New Jersey.





# Corporate Social Responsibility



I am delighted to introduce Be The Difference Thomas Miller's unique and specifically designed Corporate Social Responsibility Programme.

Thomas Miller and its employees have a long heritage of supporting those less fortunate and place great emphasis on being good corporate citizens. For many years we have supported a number of charities across the globe. In 2017 we made direct donations to some 50 charities as well as supporting the fund raising activities of our employees through our scheme to match funds raised.

'Be The Difference' is an inventive approach to Corporate Social Responsibility, which aims to engage our employees in the future direction of our business. At the same time, it provides the opportunity for us to play our part in the community. This is much more than charitable giving although that is an important element. It goes to the heart of how we treat people, our participation in the communities where we work and our impact on the environment around us. It is an essential part of Thomas Miller's DNA.

As part of this programme Thomas Miller has entered into a three year partnership with international medical charity Mercy Ships.

The global partnership sees Thomas Miller employees engage with Mercy Ships in a multitude of ways, as they seek to raise funds for the charity's incredible work in providing free surgery and medical care to people in West Africa.

In addition Thomas Miller has linked up with Thirdbridge, a social enterprise dedicated to building and strengthening partnerships between the private and third sector. Thirdbridge provides a platform that enables Thomas Miller to form partnerships with and manage its charitable programmes including our employee volunteering initiative. Thomas Miller recognises the importance of allowing employees time off to undertake community activities and consequently allow staff three 'volunteering' days paid leave per year to undertake such activities.

**Hugo Wynn-Williams**  
Chairman Thomas Miller





